

Message Text

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42

ACTION AF-18

INFO OCT-01 ISO-00 DRC-01 AID-20 CIAE-00 COME-00 EB-11

FRB-02 INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12

SPC-03 CIEP-02 LAB-06 SIL-01 OMB-01 NEA-10 EUR-25

NSC-10 SS-20 STR-08 CEA-02 PRS-01 PA-04 USIA-15 /191 W

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FM AMEMBASSY KINSHASA

TO SECSTATE WASHDC 6028

LIMITED OFFICIAL USE KINSHASA 11196

E.O. 11652: N/A

TAGS:

SUBJECT: ZAIRIANIZATION AND THE WTDR

REFERENCE: KINSHASA 11004

1. IN VIEW OF GOZ ACTIONS TAKEN SINCE NOVEMBER 30 TO ZAIRIANIZE FOREIGN-OWNED COMMERCIAL ENTERPRISES, THE EMBASSY URGES CAUTION IN THE UTILIZATION OF INFORMATION CONTAINED IN WTDR'S PREPARED BY THE EMBASSY AND CONSTITUENT POSTS IN ZAIRE. MANY FOREIGN-OWNED BUSINESSES AT ALL LEVELS ARE DESTINED BY MARCH 1, 1974 TO BE TAKEN OVER IN FAVOR OF ZAIRIAN OWNERS AND/OR MANAGEMENT EXCEPT WHERE POSSIBLE "DEROGATIONS" MAY BE EFFECTED BY THE GOZ. SOME OF THESE EXPATRIATE BUSINESSES REPRESENT U.S. COMPANIES IN ZAIRE.

2. THE EMBASSY DOES NOT WISH TO ALARM OR TO DISCOURAGE AMERICAN EXPORTERS FROM MARKETING THEIR GOODS IN ZAIRE AND/OR FROM APPOINTING AGENT/DISTRIBUTOR REPRESENTATIONS IN ZAIRE. IT DOES, HOWEVER, BELIEVE THE COMMERCE DEPARTMENT MAY WISH TO ALERT U.S. FIRMS DOING OR DESIRING TO DO BUSINESS IN ZAIRE TO THE GOZ ZAIRIANIZATION MEASURES AND TO POINT OUT THEIR POSSIBLE IMPLICATIONS FOR

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AMERICAN BUSINESS.

3. U.S. BUSINESS FOR THE TIME BEING SHOULD EXERT CAUTION IN
APPOINTING AGENT/DISTRIBUTORS, PARTICULARLY FIRMS THAT ARE
CURRENTLY OWNED BY EXPATRIATES. SALES SHOULD BE MADE AGAINST
LETTERS OF CREDIT TO INSURE PAYMENT FOR EXPORTS.

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Message Attributes

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